

# GUILFORD FABRIC

November 3, 1993

The Honorable Robert Dole  
141 Hart Building  
Washington, D. C. 20510

Dear Senator Dole:

As the President of Guilford Mills, Inc., an employer of over 4,000 in the United States, I am urging you to vote for NAFTA. The passage of NAFTA will aid the American economy, the Mexican economy and the Canadian economy by creating jobs in all three countries.

During the past 30 years, the United States has lost hundreds of thousands of jobs to low-wage garment manufacturers in the Far East. This displacement, coupled with the increase of technology in the Far East, has fostered textile manufacturing in the eastern hemisphere. The cost to United States' textile manufacturers has been a steady loss of sales.

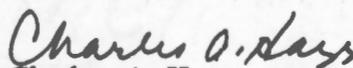
Passing NAFTA will bring those garment manufacturers back to North America and return thousands of lost jobs. Canada, the United States and Mexico can produce the yarn, the fabric and, with the passage of NAFTA, the garment. Together, we can provide all North American consumers a better value than we receive today and with a faster response delivery. NAFTA represents to us a "renaissance" of the textile industry.

The movement of garment manufacturers from the Far East is great for the American textile industry and it is great for Mexico. Mexico will have the opportunity to create hundreds of thousands of jobs in the sewing industry. And, important to America, unless there is growth economy in Mexico, we will never bring under control all the problems that arise from illegal immigration - which cost our country billions each year.

As the President of Guilford Mills and a citizen of the United States, I strongly urge you to vote for NAFTA. Be a part of blending the western hemisphere and bring prosperity and a better living to all.

**Please create a better future for all citizens by voting for NAFTA.**

Respectfully yours,

  
Charles A. Hayes  
Chairman of the Board

CAH/c

CORPORATE HEADQUARTERS